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## Paul Rummell

1st • PREMIUM

Tech and Business Expert / Leader, CIO / CxO, Strategist, Board Leader, Outsourcing Expert

Toronto, Canada Area | Information Technology and Services

- Current Infosys Limited
- Previous Rummell & Associates, Government of Canada, Ernst & Young
- Education Universität Wien

Send a message

500+ connections

ca.linkedin.com/in/rummell

Contact Info

### Background



#### Summary

Tech and Business Expert / Leader, CIO / CxO, Strategist, Board Leader, Outsourcing Expert - well connected, global connects and reach ... knows technology and business.

\* Builds long term account / stakeholder relationships



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- \* Risk management
- \* Communicator, seasoned public speaker and media spokesman
- \* Outstanding contributor recognized by industry and business leaders
- \* Experienced Board Director and Advisor for public and growth companies.

Specialist in:

- \* New business and account growth - getting the right results
- \* Building and closing on a pipeline of new and expanded large business opportunities
- \* Revenue growth and cost control
- \* Major (mega) project / program management, governance and recovery
- \* Concept to delivery – business, process and technology
- \* Innovator / fixer
- \* Outsourcing / offshoring
- \* Organization transformation
- \* Operations reviews
- \* M&A, JVs and divestitures
- \* Team building and mentoring
- \* Risk assessment and control
- \* Vendor alliances
- \* Media and government relations
- \* Well connected...



### Experience

#### Senior Executive

Infosys Limited



February 2008 – Present (6 years 10 months) | Toronto, Canada Area

For this leading global technology company leads the development of major new accounts, received top 'Award of Excellence' for pursuit leadership, developed significant new contacts, contracts and presence in government, healthcare and financial services sectors.

▼ 3 recommendations, including:



**Nadir Masood**

Global Head, Organizational Change Ma...



**Manish Mehrotra**

Head of E-Commerce and Digital Transf...



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## MANAGEMENT CONSULTING PRACTICE

Rummell & Associates

1999 – February 2008 (9 years) | Toronto and Vancouver, Canada

Consulting projects have been to lead major programs and teams for leading organizations where technology is critical to operations:

- \* CIBC – Program Management managed technical and business users to plan and design the integration with the new CIBC service oriented ECIF.
- \* CANADA HEALTH INFOWAY – Reported and analyzed best practices in program management and procurement .
- \* EDS CANADA – Senior Account Executive, improved account relationships for key client accounts, improved delivery and client satisfaction.
- \* CAP GEMINI – Consulting Engagement Development, Pursuit Leader & Major Alliances, leadership led to \$90+ million in new programs for healthcare and government .
- \* THE META GROUP – Product Development and Growth, Healthcare/Government/Financial Sectors.
- \* KPMG CONSULTING CANADA (currently BEARINGPOINT) – Senior Interim Partner, delivered \$4+M in first-year Financial Services projects.
- \* BOARDS OF DIRECTORS and VENTURE CAPITAL – Director served on and continue to serve on Boards of Directors .

▼ 10 recommendations, including:



**William Mougayar**

Venture Advisor and Mentor to Tech Star...

Paul's overall experience and credentials in the IT industry are very rare. He is a unique individual who perfectly... [View](#)↓



**Hank Conrad**

Partner at Drummers Five

Paul Rummell is an outstanding individual in terms of intellect, insight and the pragmatic ability to get the right things... [View](#)↓

[8 more recommendations](#) ↓



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Business Services

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Selected (18-month term appointment) for the top-ranking technology executive position for the Government of Canada and all its ministries, departments, agencies, embassies, missions, task forces, committees and global operations. Led core team of eight key managers and 100 staff, and provided indirect oversight to a workforce of 16,000 technical, operational and administrative support personnel. Provided mentorship and leadership to 50+ CIOs/technology executives representing various ministries, departments and agencies. Formed and executed the IT strategy, prioritized and managed projects, and administered \$4 billion annual technology budget. Contributed as internal consultant on policy, business and technology matters, liaised with all internal customers (Department of Defense, Department of Public Works, HRDC, Industry Canada, CCRA, Foreign Affairs, Health Canada and all other ministries, agencies and departments) and served as spokesperson to international IT community and the media.

### SENIOR PARTNER & DIRECTOR –IT PRACTICE, Pacific Region

Ernst & Young

November 1989 – January 1997 (7 years 3 months) | Vancouver and Toronto, Canada



As Senior Partner, lead consulting engagements, business development activities, developed relationships for the IT practice of this world-class firm (then one of the Big 5). Planned and directed strategies, budgets, teams, projects and client engagements. Directly managed as many as 25+ consultants, and built and managed project teams of up to 300+ business and technology professionals. Held P&L accountability for the IT Practice in the E&Y Pacific Region, Canada.

▼ 2 recommendations



**Ali Hamza**

Managing Director, UK at Infusion

Paul is an exceptional leader and visionary. His sound business judgement, people management and personal integrity have... [View ↓](#)



**Peter Lowenstein**

System Integration Director at Dell

Paul is a visionary which coupled with an astonishing understanding of information technology and business is able to define... [View ↓](#)

### PARTNER

KPMG

May 1980 – November 1989 (9 years 7 months) | Vancouver, Canada



Progress from a Consultant position to the Partner leading the Vancouver IT Practice. Was seconded to Vancouver Hospital for 3 years as the (CIO) Director in Information Systems.

▼ 1 recommendation





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### Certifications

#### Information Systems Professional of Canada (I.S.P.), ITCP

Canadian Association of Information Technology (IT) Professionals, License 810402

July 1981 – October 2013



### Skills

#### Top Skills

99+	IT Strategy	+	
99+	Strategy	+	
99+	Program Management	+	
96	Outsourcing	+	
76	Management Consulting	+	
73	Consulting	+	
65	PMO	+	
62	Governance	+	
51	Leadership	+	



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- 43 Business Process...
- 30 Business Transformation
- 30 Business Development
- 26 Project Management
- 25 Information Technology
- 25 Business Intelligence
- 23 IT Outsourcing
- 18 Business Analysis
- 15 IT Service Management
- 14 Government
- 14 Offshoring
- 13 Business Process...
- 13 Service Delivery
- 13 Executive Management
- 12 Vendor Management
- [See 25+ >](#)



### Languages

#### English

Native or bilingual proficiency

#### German

Limited working proficiency

#### French

Elementary proficiency

#### Thai

Elementary proficiency



### Education

#### Universität Wien

MSc ECON, Economics

Activities and Societies: [Graduated 3rd in a Class of 166](#)



#### Westmont College

BA, Econ, Economics and Business



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Additional Info

### Interests

Family, volunteering, hiking, skiing, jetski (Seedoo), swimming, kayaking, canoeing, running, outdoors, gardening, cottaging. Cultural and community events.

### Personal Details

Birthday September 18

### Advice for Contacting Paul

I am a dynamic executive with a career of performance and success as a business leader and IT professional. Well qualified by the combination of executive management qualifications, strong business acumen, technical proficiencies and proven leadership capabilities. Expert in leveraging technology to influence the operational and financial performance of world-class companies, governments and consulting firms. Global orientation, big-picture perspective and detail focus. Natural communicator, seasoned public speaker, outstanding corporate ambassador and excellent media spokesperson. Accustomed to and effective in high-profile executive roles, steering enterprise-level strategies, making important decisions and overcoming complex business challenges.



Organizations

### Additional Organizations

\* Former Board Member - Canadian Information Processing Society Ontario \* Board Member - Echoworx \* Member- Executive Council for U.S. Government Accountability Office \* Chairman - CIO Advisory Group - Task Force 2000 - Canadian Minister of Industry \* Ex Officio Member - Task Force 2000 - Canadian Minister of Industry \* Former Co-Chairman - Network Standards Committee - Institute



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## Honors & Awards

### Additional Honors & Awards

Received Infosys Top 'Award for Excellence' for Sales Management

Chosen one of Canada's 30 top technology professionals by Computing Canada

Recognized in CIO Magazine Canada as "one of top CIOs"

Testified on 'Establishing a Federal CIO' for U.S. Government, U.S. House of Representatives, Washington, D.C.

Advisor on Technology Policies, U.S. Controller General and U.S. Congress, October 2008 to present

Team Award, One of Canada's 50 Best Managed Private Companies, Deloitte & Touche

Received Lifetime Career Achievement in Technology with I.S.P., ITCP Designation, Canadian

Information Processing Society (CIPS)

First CIO of the Government of Canada

Keynote Speaker, Address to Government in Technology Week (GTEC), Ottawa, Canada

Presenter, Canadian Treasury Board and Canadian Federal Cabinet

US and Canadian citizen

### Recommendations

Received (16) ▾ Given (17)



Mitchell, would you like to recommend Paul?

[Recommend Paul](#) ▶

### Senior Executive

Infosys Limited





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“ I have worked with Paul on numerous occasions over the past several years. In each instance, Paul demonstrated exceptional capabilities in strategy formulation, new business pursuits, program management and delivery.

Paul's public and private sector experience, coupled with his understanding of global sourcing, puts Paul on the A list! Always a pleasure working with Paul!

May 30, 2013, Nadir worked with Paul at Infosys Limited



### Manish Mehrotra

Head of E-Commerce and Digital Transformation

“ Paul has the rare combination of being terrific Account Executive with good understanding of clients and people and extremely deep and knowledgeable in technology. He comes across as a true and trusted partner.

It's a sheer pleasure working with him Paul!!

March 19, 2012, Manish worked directly with Paul at Infosys Limited



### Shailesh Joshi

Principal Consultant at Infosys Technologies

“ Paul has an exceptional grasp of IT sourcing complexities. A great networker among Canada's very senior IT professionals. Paul's understanding of IT services within major organizations is very deep.

Working with Paul, I have always learned something new, something good. He is a very knowledgeable and accessible person.

October 20, 2008, Shailesh worked with Paul at Infosys Limited

## MANAGEMENT CONSULTING PRACTICE

Rummell & Associates



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individual who perfectly understands the constant evolution of the new world, as well as how to get there. Paul is an extremely insightful and visionary leader in the business-technology field,- including its strategy, transformation, implementation and applications.

December 2, 2008, William was with another company when working with Paul at Rummell & Associates



**Hank Conrad**  
Partner at Drummers Five

“ Paul Rummell is an outstanding individual in terms of intellect, insight and the pragmatic ability to get the right things done, in tight time frames. He leads and manages well and earns the respect of all that know and work with him. He works well with the highest level executives and all staff. He has insight few others can attain partly due to his position as CIO Canada... **more**

December 3, 2007, Hank worked directly with Paul at Rummell & Associates

See More

Connections

All (500+) Shared (6)



**David Raffa** 2nd  
President and Principal at Valeo Corpora...  
Connect · 1



**Brian O'Higgins** 2nd  
Angel investor and Board Member  
Connect · 1



**Alexander Rink** 2nd  
CEO, 360pi | Profitable Insights from Ret...  
Connect · 3



**Michael Martineau** 2nd  
Digital Health Executive, Evangelist & St...  
Connect · 1



**Dr. Cindy Gordon** 2nd  
CEO SalesChoice Inc.  
Connect · 1



**Chris Koressis** 2nd  
Senior Legal Counsel, Apotex Inc., Gene...  
Connect · 3



**Chandra Sekhar CPA, C...** 2nd



**Stephen Ibaraki FCIPS, DF...** 2nd



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217,481 members  
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**CIPS (Canada's Asso...**  
2,980 members  
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**Project Manager Co...**  
258,230 members  
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**Institute of Corporat...**  
1,975 members  
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**The Enterprise Archi...**  
114,760 members  
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**Infy Connection**  
10,449 members  
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#### Influencers



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President and...  
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**Gretchen Rubin**  
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